

Illustrative Example Only - dependent on feasibility study and project bids - Not Final Numbers

8,600 Addresses (a)		City Utility 100% installed	(g)	City Utility 80% installed	(d)	Partnership 50% Installed	(e)	Utopia 30% Install	(e)	Private ??% Install	Design9 70% install
Network Infrastructure	Fixed plus 2 years capitalize interest	\$ 14,800,000		\$ 14,800,000		\$ 17,913,000		\$ 12,600,000		\$ -	\$ 17,980,000
Home Installs	Variable - \$1,200/address	\$ 10,320,000		\$ 8,256,000		\$ 1,871,000		\$ 2,600,000		\$ -	\$ 8,020,000
Total Project cost		\$ 25,120,000		\$ 23,056,000		\$ 19,784,000		\$ 15,200,000		\$ -	\$ 26,000,000
	Cost per address passed	\$ 1,721		\$ 2,151		\$ 2,083		\$ 1,465			\$ 2,091
	Cost per address install	\$ 1,200		\$ 1,200		\$ 430		\$ 895			\$ 1,337

Choose One Option

Install Cost per Address	pay upfront option	\$ 2,900.00		\$ 3,400.00		\$ 4,600.00		\$ 2,750.00			\$ 3,000.00
	finance in service (30 Years @ 4%)	\$14.00	(f)	\$16.00	(f)	\$22.00	(f)	\$30.00	(b)		\$17.00

Ops & Maintenance	\$805k/year	\$ 8.00		\$ 10.00		\$ 14.00		\$ 20.00			\$ 8.00
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Select Level of Service

ISP Service	100mbs	\$ 10.00		\$ 10.00		\$ 10.00		n/a			\$ 10.00
	250mbs	\$ 15.00		\$ 15.00		\$ 15.00		\$ 15.00			\$ 15.00
	1,000 mbs	\$ 28.00		\$ 28.00		\$ 30.00		\$ 28.00			\$ 28.00

Estimated ISP options available		1-11		1-11		1-11		11		1	1-11
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Estimated Monthly Bill - 100 mbs	Install Paid Upfront/finance paid off	\$ 18.00		\$ 20.00		\$ 24.00		n/a			\$ 18.00
	Install Financed	\$ 32.00		\$ 36.00		\$ 46.00		n/a		39.99	\$ 35.00

Estimated Monthly Bill - 250 mbs	Install Paid Upfront/finance paid off	\$ 23.00		\$ 25.00		\$ 29.00		\$ 35.00			\$ 23.00
	Install Financed	\$ 37.00		\$ 41.00		\$ 51.00		\$ 65.00		89.99 (c)	\$ 40.00

Estimated Monthly Bill - 1,000mbs	Install Paid Upfront/finance paid off	\$ 36.00		\$ 38.00		\$ 44.00		\$ 48.00			\$ 36.00
	Install Financed	\$ 50.00		\$ 54.00		\$ 66.00		\$ 78.00		129.99	\$ 53.00

(a) - assumes residential homes only - business installs/service may be higher

(b) - for life (~25 years)

(c) - Current offer - 150mbs down/10mbs up - no contract

(d) - Assumes residents can Opt Out and 10% Opt Out. Assumes other 90% opt to finance install.

(e) - Assumes only residents who Opt In contribute to Install costs and that 100% opt to finance install.

(f) - Assumes financing for 25 years and then this fee will be removed from monthly bill.

(g) - Assumes all residents participate in Fiber

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updated May 14, 2019